



# FAIRFAX

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## GLOBAL MARKETS

FOR IMMEDIATE RELEASE:

### **“Money Manager Review” Ranks Fairfax Global Markets LLC #1 in its list of “Top 50 U.S. Equity Managers”**

Middleburg, VA – February 12, 2018 - Money Manager Review ranked Fairfax Global Markets LLC as the **#1 highest rated** equity investment manager in the United States, in their latest (Q4 2017) list of **“Top 50, 5-Star Equity Managers for Risk, Consistency, & Performance”** over the **past 5-years AND past 10-years.**

Money Manager Review ([www.ManagerReview.com](http://www.ManagerReview.com)) is an independent, third-party company that tracks, ranks and analyzes the performance of over 800 private money managers in the United States since 1999 who are not mutual fund managers or hedge fund managers.

The **Fairfax Global Trends ETF Strategy** was created in 1999 and primarily invests in a diversified portfolio of global Exchange Traded Funds (ETFs).

Paul Dietrich, the Chief Investment Officer, said, “We are active tactical risk managers. Fairfax Global Markets will move the portfolio to cash, gold, short-term treasury bonds and other defensive investments when Fairfax Global’s *Long-Term Trend Recognition Technology* signals a long-term stock market decline or bear market. This risk management technology has served to protect Fairfax clients from out-sized losses during the bear markets of 2000-2002 and 2008-2009.”

- END -

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**See Money Manager Review Ranking on next page**

**Disclosure:**

Fairfax Global Markets LLC (“Fairfax”) is an SEC registered investment advisor. For a detailed discussion of Fairfax and its investment advisory fees see the firm’s Form ADV Part 1 and 2A on file with the SEC at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Fairfax submits gross and net of fees performance returns for its strategies to Money Manager Review on a quarterly basis. The Money Manager Review creates rankings based on calculations using the return information submitted by Fairfax and other peers. Not every institutional money manager submits its performance figures. An investor should not assume that the ranking for a given investment strategy is a comprehensive ranking. Please refer to the most recent fact sheet for current performance information.

Money Manager Review rankings should not be construed as a guarantee that Fairfax will provide a certain level of results in client accounts nor should they be construed as current or past recommendations of Fairfax by clients. To qualify for tracking with Money Manager Review, managers must meet the following, 1. \$10 million or more assets under management. 2. A one year track record. 3. SEC or State ADV registration. 4. Cannot be a mutual or hedge fund. Please visit [www.managerreview.com](http://www.managerreview.com) for additional information.



# Money Manager Review

Top 50, 5-Star U.S. Equity Mgrs. Ranked by Risk, Consistency & Performance (4th Qtr. 2017)

Rank	Manager & Product name	Min Acct Size(\$'000)	Wrap Compliant	Reporting Method	Gross/Net Of Fees	Product Assets(MMs)	Return (%)	Risk (%)	Ret/ Risk	Overall (%)
<b>1</b>	<b>Fairfax Global Markets LLC Fairfax Global Trends ETF Strategy</b>	<b>50</b>	<b>Yes</b>	<b>-</b>	<b>Gross</b>	<b>3</b>	<b>12.35</b>	<b>4.44</b>	<b>2.78</b>	<b>80.05</b>
2	Vontobel Asset Management, Inc. US Equity	100,000	No	-	Gross	2,117	17.01	6.77	2.51	78.22
3	Gateway Investment Advisors, LLC Gateway Active Index-Option Overwrite Composite	10,000	Yes	-	Net	2,668	9.84	3.63	2.71	77.91
4	Commerce Bank Large-Cap Growth	2,000	No	-	Gross	164	17.90	7.33	2.44	77.48
5	Fiera Capital Inc Large Growth	5,000	Yes	-	Gross	104	16.31	6.58	2.48	77.41
6	Parnassus Investments Parnassus Endeavor Equity	100,000	No	Representative	Net	5,217	18.48	7.63	2.42	77.38
7	Wells Capital Management Enhanced Large Cap	5,000	Yes	-	Gross	2,809	17.11	7.03	2.43	77.03
8	Camden Asset Management, L.P. Camden Equity	10,000	No	-	Gross	541	17.95	7.53	2.38	76.56
9	Cookson Peirce Investment Management All Cap Equity	270	Yes	-	Gross	624	20.20	8.85	2.28	75.68
10	Rhumblin Advisers Limited Partnership Multi Factor Index Strategy	25	No	Representative	Gross	95	16.56	7.16	2.31	74.89
11	Cookson Peirce Investment Management All Cap Moderate Equity	280	Yes	-	Gross	79	19.21	8.54	2.25	74.77
12	FENIMORE ASSET MANAGEMENT, INC. Fenimore Managed Equity Account	500	No	-	Gross	999	16.91	7.37	2.29	74.72
13	Rhumblin Advisers Limited Partnership Russell 1000 Growth Index Strategy	10,000	No	-	Gross	1,320	17.31	7.68	2.25	74.19
14	Russell Market Indexes Russell 1000 Large Cap Growth Index	0	No	-	Gross	0	17.32	7.69	2.25	74.17
15	Rhumblin Advisers Limited Partnership Russell 1000 Growth Pooled Index Fund	10	No	-	Gross	708	17.26	7.68	2.25	74.06
16	LSV Asset Management Managed Volatility	25,000	No	-	Gross	4,757	16.24	7.17	2.26	74.00
17	Intech Investment Management LLC U.S. Enhanced Plus	50,000	No	-	Gross	10,442	16.12	7.13	2.26	73.89
18	Eads & Heald Investment Counsel Equity & Cash	250	Yes	-	Gross	171	15.60	6.96	2.24	73.40
19	Mastrapasqua Asset Management, Inc. Core Equity	0	Yes	-	Gross	393	16.22	7.28	2.23	73.39
20	Commerce Bank MidCap Growth	1,000	No	-	Gross	16	16.09	7.28	2.21	73.06
21	OakBrook Investments, LLC Enhanced Index	3,000	No	-	Gross	646	16.05	7.33	2.19	72.70
22	Polen Capital Management Polen Focus Growth	1,000	Yes	-	Gross	17,242	16.99	7.85	2.16	72.58
23	Snyder Capital Management LP Snyder Capital Concentrated	10,000	No	-	Gross	61	18.01	8.40	2.14	72.55
24	Rhumblin Advisers Limited Partnership Russell Top 200 Index Strategy	5,000	No	-	Gross	1,575	15.99	7.37	2.17	72.35
25	Mar Vista Investment Partners, LLC Strategic Growth Net	1,000	No	-	Net	3,181	16.26	7.54	2.16	72.22
26	Market Indexes S&P 500 with Dividends	0	No	-	Net	0	15.79	7.30	2.16	72.18
27	Rhumblin Advisers Limited Partnership S&P 500 Pooled Index Fund	2,000	No	-	Gross	2,953	15.76	7.30	2.16	72.10
28	Intech Investment Management LLC U.S. Enhanced Index	50,000	No	-	Gross	481	15.37	7.10	2.16	72.08
29	Mastrapasqua Asset Management, Inc. Large Cap Growth	0	Yes	-	Gross	86	17.29	8.15	2.12	71.94
30	Rhumblin Advisers Limited Partnership S&P 1500 Index Strategy	15	No	-	Gross	50	15.89	7.41	2.14	71.90
31	Rhumblin Advisers Limited Partnership S&P 100 Index Strategy	15	No	-	Gross	56	15.43	7.19	2.15	71.79
32	Intech Investment Management LLC U.S. Large Cap Growth	50,000	No	-	Gross	2,340	16.40	7.74	2.12	71.62
33	Rhumblin Advisers Limited Partnership Wilshire 5000 Index Strategy	15	No	-	Gross	1,013	15.73	7.40	2.13	71.54
34	Mar Vista Investment Partners, LLC Focus - Net	1,000	No	-	Net	944	16.17	7.64	2.12	71.52
35	Rhumblin Advisers Limited Partnership Russell 1000 Index Strategy	10,000	No	-	Gross	7,932	15.68	7.40	2.12	71.41
36	OakBrook Investments, LLC Extended Large Cap	3,000	No	-	Gross	38	16.26	7.71	2.11	71.41
37	OakBrook Investments, LLC Large Cap Value	1,000	No	-	Gross	63	14.37	6.80	2.11	70.93
38	Rhumblin Advisers Limited Partnership Mega Cap Equal-Weighted Index St	15	No	-	Gross	28	15.82	7.58	2.09	70.91
39	Dupont Capital Management DCM Large Cap Structured Equity	10,000	No	-	Gross	705	16.39	7.91	2.07	70.82
40	Oak Associates, Ltd. Select Growth Portfolio	1,000	Yes	-	Gross	477	16.96	8.26	2.05	70.65
41	Russell Market Indexes Russell 1000 Large Cap Index	0	No	-	Gross	0	15.40	7.42	2.08	70.60
42	Sawgrass Asset Management, LLC Diversified Large Growth Equity	1,000	No	-	Gross	2,007	15.65	7.56	2.07	70.58
43	Smith Asset Management Group, LP Large Cap Focused Growth	1,000	Yes	-	Gross	1,332	17.49	8.60	2.03	70.44
44	Eagle Capital Management Eagle Equity	5,000	No	-	Gross	27,912	16.81	8.23	2.04	70.42
45	Rhumblin Advisers Limited Partnership Russell 3000 Index Strategy	15	No	-	Gross	2,371	15.58	7.57	2.06	70.35
46	Russell Market Indexes Russell 3000 Broad Market	0	No	-	Gross	0	15.58	7.59	2.05	70.26
47	Kayne Anderson Rudnick Investment Management LLC Mid Cap Core	5,000	Yes	-	Gross	443	17.37	8.58	2.02	70.25
48	361 Capital, LLC 361 Large Cap Concentrated Equity Tax Aware	1,000	Yes	-	Gross	26	16.48	8.09	2.04	70.23
49	Brandes Investment Partners, L.P. U.S. Small-Mid Cap Value Equity	10,000	Yes	-	Gross	9	17.06	8.43	2.02	70.15
50	Diamond Hill Capital Management, Inc. Diamond Hill Large Cap	10,000	Yes	-	Gross	10,845	16.46	8.14	2.02	69.97



# Money Manager Review

Top 50, 5-Star U.S. Equity Mgrs. Ranked by Risk, Consistency & Performance (4th Qtr. 2017)

Rank	Manager & Product name	Min Acct Size(\$'000)	Wrap Compliant	Reporting Method	Gross/Net Of Fees	Product Assets(MMs)	Return (%)	Risk (%)	Ret/Risk	Overall (%)
<b>1</b>	<b>Fairfax Global Markets LLC Fairfax Global Trends ETF Strategy</b>	<b>50</b>	<b>Yes</b>	<b>-</b>	<b>Gross</b>	<b>3</b>	<b>10.89</b>	<b>5.22</b>	<b>2.09</b>	<b>79.63</b>
2	Porter Investments, Inc. Aggressive Strategy	100	No	-	Net	20	27.27	19.59	1.39	72.21
3	W. E. Donoghue & Co., LLC Power Dividend Mid-Cap Index	50	Yes	-	Gross	54	14.70	12.71	1.16	61.62
4	W. E. Donoghue & Co., LLC Power Dividend Total Return Index	50	Yes	Representative	Gross	2,048	14.55	13.32	1.09	59.80
5	Longfellow Inv. Mgmt. Co. Merger Arbitrage	1,000	No	-	Net	432	5.78	5.51	1.05	57.52
6	Morgan Dempsey Capital MGMT., LLC Large Cap Value Portfolio	100	Yes	-	Gross	212	10.61	10.71	.99	56.54
7	W. E. Donoghue & Co., LLC Power Momentum Index	50	Yes	-	Gross	164	10.75	11.23	.96	55.63
8	Smith Asset Management Group, LP Small Cap Core	1,000	Yes	-	Gross	1	13.16	14.17	.93	54.78
9	Coho Partners, Ltd Coho Relative Value Equity	10,000	Yes	-	Gross	1,674	11.13	12.40	.90	53.89
10	Rhumblin Advisers Limited Partnership S&P 1500 Index Strategy	15	No	-	Gross	50	13.85	15.40	.90	53.79
11	Vontobel Asset Management, Inc. US Equity	100,000	No	-	Gross	2,117	11.40	12.77	.89	53.72
12	Alpha Investment Management, Inc. Alpha Mid-Cap Power Index MA	50,000	No	-	Net	366	10.84	12.23	.89	53.57
13	Pacific Investment Advisors LLC S&P 500 to/from US Treasuries algorithm	0	No	-	Gross	0	23.36	26.55	.88	52.35
14	Equity Investment Corporation Mid-Cap Value	100	Yes	-	Gross	6	11.01	13.17	.84	51.97
15	Frontier Capital Management Co., LLC Small Cap Growth	50,000	No	-	Gross	1,107	14.46	17.48	.83	51.14
16	Polen Capital Management Polen Focus Growth	1,000	Yes	-	Gross	17,242	12.10	14.90	.81	50.99
17	The London Company Income Equity	10,000	Yes	-	Gross	4,881	10.19	12.73	.80	50.96
18	AMI Asset Management AMI Large Cap Growth Equity	500	No	-	Gross	1,022	10.34	12.99	.80	50.78
19	Crescat Capital, LLC. Crescat Large Cap Composite	250,000	No	-	Gross	14	9.52	12.23	.78	50.39
20	Sadoff Investment Management Major Trends - Growth domestic equity	1,000	No	-	Net	534	9.58	12.33	.78	50.33
21	Kayne Anderson Rudnick Investment Management LLC Small Cap Core	5,000	Yes	-	Gross	5,152	13.28	16.60	.80	50.32
22	Kayne Anderson Rudnick Investment Management LLC Small Cap Sustainat	5,000	Yes	-	Gross	2,564	14.20	17.83	.80	49.99
23	Kayne Anderson Rudnick Investment Management LLC Small-Mid Cap Value	5,000	Yes	-	Gross	462	12.76	16.27	.78	49.84
24	Rhumblin Advisers Limited Partnership Multi Factor Index Strategy	25	No	Representative	Gross	95	11.25	14.73	.76	49.45
25	Pacific Ridge Capital Partners PRCP Micro Cap Value	3,000	Yes	Representative	Gross	203	6.46	9.03	.72	49.37
26	Raub Brock Capital Management LP Raub Brock Dividend Growth Portfolio	100	Yes	-	Gross	1,154	10.45	13.90	.75	49.25
27	Group W Investment Management LLC Group W Equity Portfolios	250	No	-	Net	14	8.50	11.67	.73	49.06
28	Bernzott Capital Advisors Small Cap Domestic Equity	1,000	No	-	Gross	513	11.23	14.93	.75	49.04
29	361 Capital, LLC 361 U.S. Small Cap Equity	2,000	Yes	-	Gross	8	4.77	7.06	.68	48.95
30	Parnassus Investments Parnassus Endeavor Equity	100,000	No	Representative	Net	5,217	13.66	17.89	.76	48.80
31	Rhumblin Advisers Limited Partnership Russell 1000 Value Pooled Index Fund	15	No	-	Gross	426	12.40	16.44	.75	48.78
32	Alpha Investment Management, Inc. The Formula	50,000	No	-	Net	16	9.21	12.75	.72	48.62
33	Van Hulzen Asset Management LLC Van Hulzen Covered Call Strategy	500	Yes	-	Gross	295	7.17	10.49	.68	48.12
34	Kayne Anderson Rudnick Investment Management LLC Mid Cap Core	5,000	Yes	-	Gross	443	10.93	15.13	.72	48.02
35	The London Company Large Cap	10,000	Yes	-	Gross	2,860	10.46	14.63	.71	47.91
36	Macquarie Investment Management Smid Cap Growth Focus	25,000	Yes	-	Gross	369	14.27	19.13	.75	47.89
37	Martin Investment Management, LLC Best Ideas Growth with a Value Discipline	500	Yes	-	Gross	319	10.08	14.31	.70	47.65
38	Equity Investment Corporation Large-Cap Value Tax Neutral	250	Yes	-	Gross	267	9.15	13.21	.69	47.60
39	Parnassus Investments Parnassus Core Equity	100,000	No	Representative	Net	17,367	9.92	14.19	.70	47.52
40	Morgan Dempsey Capital MGMT., LLC Small/Micro Cap Value Institutional	1,000	Yes	-	Gross	126	11.13	15.67	.71	47.48
41	Eagle Capital Management Eagle Equity	5,000	No	-	Gross	27,912	11.10	15.66	.71	47.43
42	Equity Investment Corporation Large-Cap Value	100	Yes	-	Gross	482	9.05	13.33	.68	47.14
43	Equity Investment Corporation All-Cap Value	250	Yes	-	Gross	2,258	9.09	13.41	.68	47.08
44	Nicholas Company Nicholas Equity Income	1,000	No	-	Gross	506	10.70	15.41	.69	47.02
45	OakBrook Investments, LLC Select Equity	500	No	-	Gross	590	9.64	14.13	.68	47.00
46	Speece Thorson Capital Group, Inc. Midcap Value Equity	5,000	No	-	Gross	451	9.94	14.55	.68	46.91
47	Equity Investment Corporation Large-Cap Value Tax Aware	250	Yes	-	Gross	215	8.99	13.43	.67	46.82
48	Campbell Newman Asset Management, Inc. Large Cap Dividend Growth	1,000	Yes	-	Gross	554	9.48	14.15	.67	46.61
49	Kayne Anderson Rudnick Investment Management LLC Small-Mid Cap	5,000	Yes	-	Gross	1,992	10.79	15.76	.68	46.60
50	Silvercrest Asset Management Small Cap Value	5,000	No	-	Gross	3,941	12.76	18.15	.70	46.56



**FAIRFAX**  
GLOBAL MARKETS

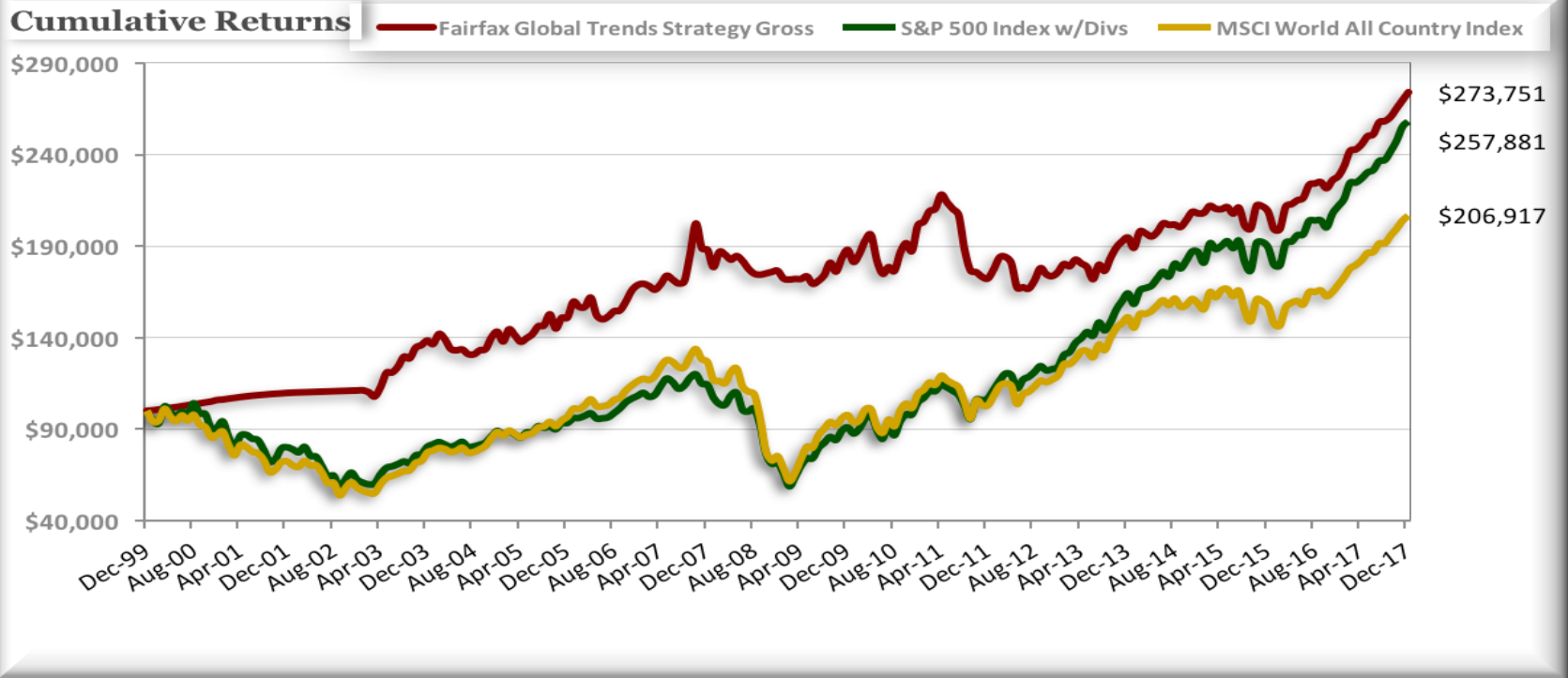


# PROTECTING INVESTORS DURING BEAR MARKETS!

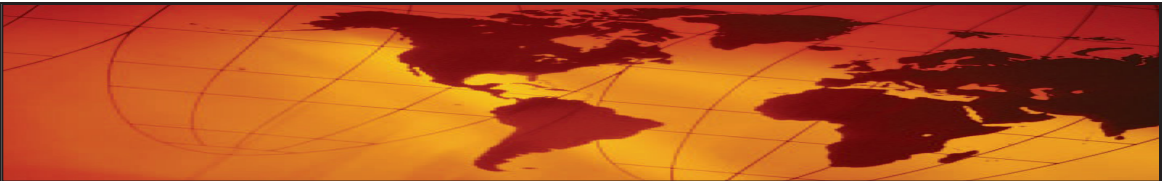
THE BENEFITS OF GLOBAL TACTICAL RISK MANAGEMENT

**FAIRFAX GLOBAL TRENDS ETF STRATEGY**

DECEMBER 31, 1999 (INCEPTION) TO DECEMBER 31, 2017 (GROSS OF FEES)



See Disclosures On Other Side



**PAUL DIETRICH**  
INVESTMENT MANAGER

# FAIRFAX GLOBAL TRENDS ETF STRATEGY

The FAIRFAX GLOBAL TRENDS ETF STRATEGY invests in global Exchange Traded Funds (ETFs). The base line asset allocation is 60% Global Developed Markets, 30% Asia & Global Emerging Markets and 10% Gold, Energy & Global Commodities; providing a GLOBALLY DIVERSIFIED 100% equity portfolio.

**ACTIVE TACTICAL RISK MANAGEMENT:** FAIRFAX GLOBAL will move the portfolio to cash, short-term treasury bonds and other defensive investments when FAIRFAX GLOBAL'S *LONG-TERM TREND RECOGNITION TECHNOLOGY* signals a long-term stock market decline or bear market. This risk management technology has served to protect Fairfax clients from outsized losses during the bear markets of 2000-2002 and 2008-2009.

## DISCLOSURES

Fairfax Global Markets LLC is a registered investment adviser with the U.S. Securities and Exchange Commission (SEC) under the Investment Advisers Act of 1940. Investment performance prior to September 30, 2012 was achieved by Foxhall Capital Management, Inc. and Portfolio Manager, Paul Dietrich. The investment process and those responsible for investment decisions continue at Fairfax through the Fairfax investment strategies. For a detailed discussion of Fairfax and its investment advisory fees, see the firm's Form ADV Part 1 and 2A on file with the SEC at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

The Global Trends ETF Strategy (CREATION DATE 12/31/1999) has a target equity allocation of 100%, however, the portfolio may move entirely to non-equity funds as a defensive position during major market declines or economic recession. Prior to May 1, 2006 each of the sub-advised managed accounts are counted as individual accounts and as of May 1, 2006 and later they are treated as one aggregate account. A complete list and description of all firm composites are available upon request. NOTE: During the period of 2000 through 2002 an employee account was used as a test account for this strategy. Actual client accounts were not similarly invested and therefore did not obtain the returns portrayed herein. Minimum portfolio size to open a new account is \$30,000. Effective October 2007, ETF strategy accounts that fall below \$20,000 will be removed from the composite.

The S&P 500 Index, is an index of the 500 most widely held U.S. stocks. The MSCI ACWI (All Country World Index) Index consists of 45 country indices comprising 24 developed and 21 emerging market country indices. Additional information on any index is available upon request. Net-of-fees returns are calculated using actual management fees (bundled fee accounts use maximum allowable fee), that were paid and are presented before custodial fees but after management fees, all trading expenses, and withholding taxes. The Firm's maximum management fee is 2.5%. Fees may be subject to negotiation where special circumstances warrant. Tax withholding on ADR dividends and capital gains are taken at the time of the dividend payment. Cumulative returns shown reflect the cumulative performance that would have resulted from an investment of \$100,000 made at the inception of the strategy.

Standard Deviation is applied to the annual rate of return of an investment to measure the investment's volatility. Sharpe Ratio is a ratio to measure risk-adjusted performance. The Sharpe ratio is calculated by subtracting the risk-free rate - such as that of the 10-year U.S. Treasury bond - from the rate of return for a portfolio and dividing the result by the standard deviation of the portfolio returns. Alpha is a measure of performance on a risk-adjusted basis. Alpha takes the volatility (price risk) of a mutual fund and compares its risk-adjusted performance to a benchmark index. The excess return of the fund relative to the return of the benchmark index is a fund's alpha. Beta is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole.

As with any investment strategy, there is potential for profit as well as the possibility of loss. This performance report should not be construed as a recommendation to purchase or sell any particular securities held in composite accounts. Market conditions can vary widely over time and can result in a loss of portfolio value. Valuations and returns are computed and stated in U.S. dollars, include the reinvestment of all dividends and individual portfolios are revalued monthly. Additional information regarding policies for calculating and reporting returns is available upon request. PAST PERFORMANCE DOES NOT GUARANTEE FUTURE RESULTS.

Annualized Returns	Strategy Return:	S&P 500 Index	MSCI World All Country
<b>Returns as of December 31, 2017</b>			
	Net of Fees	Gross of Fees	
Quarter-To-Date	4.61%	5.09%	6.64%
Year-to-Date	17.94%	20.09%	21.83%
<b>One Year</b>	<b>17.94%</b>	<b>20.09%</b>	<b>21.83%</b>
Three Years	7.85%	9.65%	11.41%
Five Years	7.52%	9.28%	15.79%
Ten Years	1.91%	3.85%	8.50%
Since Inception: 12/31/1999	4.27%	5.75%	5.40%
<b>Risk Metrics as of December 31, 2017</b>			
Alpha	1.43%	1.48%	
Beta	0.0317	0.032	
Sharpe Ratio	9.7484	10.0175	
Standard Deviation	0.12%	0.12%	